

## ***ORBY HURRICANE / SEVERE WEATHER PLAN:***

We are amid an unprecedented stretch of hurricane free landfalls on Cape Cod. While we have had some close passes, many of today's boaters have not experienced the impacts from a landfalling hurricane on Cape Cod.

Everyone must remain vigilant and prepared for when a hurricane or severe weather threatens our region. Below is ORBY's plan that our customers must read carefully and understand fully as you will likely be called upon for assistance to help protect your boat. This plan has been developed to minimize the risk of damage to boats and keep customers / employees safe.

For the most up-to-date information on storms these three sites are informative:

<http://www.nhc.noaa.gov/>

<http://www.wunderground.com/tropical/>

<https://www.tropicaltidbits.com/>

### **Voluntary Hauling and/or Securing of Boats:**

As soon as it is plausible or projected that our area could be within in the possible path of a storm's impact ***customers should initiate*** requests for securing and/or hauling boats. **Customers with boats berthed offsite WILL LIKELY be required to deliver their boats to ORBY or the closest town landing to be hauled based on ORBY's availability.**

Requests to haul/secure boats will generally be handled in the order in which they were received, however ORBY reserves the right to prioritize the hauling/securing of boats berthed at ORBY to protect infrastructure and/or make other adjustments in priority based on conditions to get as many boats out of harm's way as possible. This plan has been developed to allow ORBY to haul and secure the most boats possible, however we can't guarantee the ability to haul all boats due variables beyond our control such as when customers make their actual request, weather conditions during the preparation time, staffing conflict emergencies, and or any equipment failure that may arise. Customers are encouraged to initiate requests to haul as early as possible. The ultimate responsibility for each boat remains with the customer. **It is very plausible that ORBY will NOT be able to haul all boats prior to a storm's arrival.**

- Customers should have all loose items secured and/or remove any expensive or special gear prior to having their boat hauled. No access to the boat will be permitted once hauled.

### **Mandatory Securing / Hauling / Vacating of ORBY Berthed Boats:**

The dockage contract gives ORBY the right to secure, haul, or request removal of boats prior to a storm's arrival. The crew at ORBY will make a subjective determination to act if we deem Cape Cod may be within the storms projected path or close enough for damaging weather. While we may secure, haul, or demand boats vacate the boatyard we are under NO obligation to do such and assume no responsibility for failure to do so for any reason. The ultimate responsibility lies with the boat owner to initiate any requests to preserve their boat.

### **Key Components, Specific Details of the Plan & Rates:**

Hurricanes and storms greatly increase forward speed once in more northern latitudes. The cone of the storms track can extend from the mid-Atlantic to Maine and include offshore waters as well. Predicting a storms path as it curves up the coast is not often easy or accurate! **With 200+ boats to potentially haul**

**it is impossible to wait until the government issues a formal watch or warning for our specific area to begin acting. Action must be taken many days before a storm's possible impact.**

**All ORBY employees will be actively involved with hauling and securing boats and we may not be able to take phone calls or have in-depth analytical discussions about the forecast. There may be temporary help staffing the phone simply taking names and your specific request. Thus, requests for hauling / securing of boats should be NON-DISCRETIONARY, affirmative and simple in nature.** Such requests can be left on our voicemail or email & we will attempt to confirm receipt, so you have knowledge your request was received.

Most boats that are hauled will be transported to our inland storage facility in Commerce Park while some larger or later haul outs will be stored on land at our waterfront location. Although you may possess your own trailer, to maximize efficiency it is likely your boat will be hauled, offloaded, and blocked using an ORBY trailer. If you would like your boat stored at a particular local private address, you may request such, but ORBY cannot guarantee it will be accommodated. Although there is still damage risk associated with a boat being hauled and stored on land during a storm, insurance claims typically show that any resulting damage is significantly less than that to a boat left in the water during a storm.

**Due to time constraints, ORBY cannot coordinate winterizations or service at the time boats are hauled for a storm. Boats hauled during these events will subsequently be re-scheduled for winterization/service. Customers should expect charges to relaunch boats after the storm has passed. Any service work will resume post storm restoration.**

While ORBY will take requests for re-launch dates at the time the boat is hauled, we will not guarantee a date for re-launching until the storm has passed and a full damage assessment has been performed. Boats can be blocked 5+ deep in our lots and it can take considerable time to regain access. Boats are typically re-launched in reverse order from which they were hauled. First out – last in.

ORBY may cease operations once we deem conditions are unsafe for our employees or equipment. At this time, ORBY's facilities will be closed to the public and no access will be permitted to any remaining boats by customers. ORBY's facilities shall remain closed during the storm and will re-open once the ORBY crew has completed a damage assessment plus any required repairs and deems the facility is safe for the public. This could be a matter of hours or could extend for days; it all depends on the level of damage.

All costs associated with storm prep are the sole responsibility of the customer. Rates for these services are listed below. Boats that have been hauled will have windblown debris ranging from leaves/pine needles, windblown trash, shingles, as well as a layer of salt and dirt coating them that will require washing prior to re-launching. Many insurance policies will provide a reimbursement for all, or a portion of these charges so check with your agent.

## **2023 RATES:**

**Subject to increasing by 150% within 5 days of a storm's impact due to increased overhead costs**

Haul = \$10.50/ft through 22' + \$12.00/ft 23'-30' + \$13.50/ft 31'+

Offload-Load/Blocking Fee = \$75.00/each way for boats stored on ORBY property

Transport to/from ORBY Inland Facility = \$75.00/each way

Transport to Customer property on customer trailer = \$180.00 each way

Transport to Customer property on ORBY trailer / Offload & Block = \$245.00 each way  
(+blocking/stands)

Pick Up's on private moorings = \$100-\$175 depending upon location

Post Storm Wash (Basic)= \$8.00/ft

Post Storm Re-Launch = \$10.50/ft through 22' + \$12.00/ft 23'-30' + \$13.50/ft 31'+

\*Additional labor charges may apply to secure gear, lower antenna's, outriggers, etc....

(Yard labor is \$125/hour and subject to increasing by 150%)

Although taking actions to haul and/or secure your boat might appear to be a costly undertaking, the cost incurred to protect your boat is around the ballpark of most insurance deductibles should a claim be submitted for damage for a boat that was not hauled. **Additionally, some insurance companies offer rebates/reimbursements for such storm preparations that could offset a significant portion of these charges should an official watch or warning be issued for the area.**

Customers should check the status of their insurance policy to confirm appropriate coverage levels. Most carriers restrict policy changes once a watch/warning has been issued for the area in which the boat is berthed so it is imperative that insurance policies are updated. Customers should have photos of their boat / engine(s) showing overall condition for insurance purposes.

While it is wise to be proactive, there is also a risk that any preparations could potentially be deemed "wasteful" should the storm miss Cape Cod completely and it is our sincere hope that storms do alter course away from the Cape, but it is always prudent to prepare for the worst. Remember, storms can be large and just being close without a direct hit can cause damage.

ORBY will not be liable for storm-related damage or damage resulting from the implementation or the failure to implement any part of this plan.